

# Buying in New York

**Brown  
Harris  
Stevens**



As with any major purchase, the decision to buy a residence in New York is governed by a multitude of factors. BHS agents are sensitive to the fact that there are practical and financial reasons why you are looking to buy, and that there is always a strong emotional component too.

Our agents' unrivaled knowledge of the market gives us special understanding of the relationship between price and value and its implications to you as a purchaser.

Your agent's goal is to listen to your needs, locate a range of properties that meet your criteria and then help you zero in on the perfect residence for you. They will expertly guide you through the complex process of negotiating and acquiring a property.

These are just some of the ways your BHS agent can help make the buying process as seamless as possible:

BHS has exceptional experience with, and knowledge of, the residential market, from townhouses to cooperative and condominium apartments.

- We have a proprietary market research tool that provides us with the most up to date information on sales and contracts signed. This keeps us informed of how the market is responding to properties similar to what you are looking for in real time.
- Your BHS agent will help you understand the differences between buying a condo, co-op or townhouse.
- Once you've identified your perfect residence, you will benefit from our agents negotiating savvy.
- Through our property management division, we have first-hand knowledge of how building co-op boards work, and we offer a detailed understanding of specific requirements on a building-by-building basis.
- We will personally help you prepare your board package and give you guidance for board interviews. We will help with many of the other details associated with taking possession of a property.
- Our agents are multilingual and are happy to advise you in your preferred language.

Please feel free to contact us today with any questions.

**BHS** PARTNERING  
WORLDWIDE

LUXURY  
PORTFOLIO  
INTERNATIONAL

*Leading*  
REAL ESTATE COMPANIES  
IN THE WORLD



**BrownHarrisStevens.com**  
NEW YORK CITY • HAMPTONS • PALM BEACH • MIAMI • WORLDWIDE